



Outsourcing Security: A Guide for Contracting Services

John Stees

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Outsourcing Security provides a complete management guide for contracting support services, particularly those associated with protective organizations. It helps security and facility managers through the quagmire of conceptual planning, proposal evaluation and contract negotiation, and helps them to realize cost savings, improve productivity, and elevate the quality level of the contracted service.

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- Defines successful methods to improve business efficiency and effectiveness through outsourcing,
- Helps managers achieve cost savings and enhance quality contract performance
- Emphasizes team concepts when evaluating outsourcing services

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