



California Real Estate Practice

Robert L. Herd, Bruce A. Southstone

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The primary goal of CALIFORNIA REAL ESTATE PRACTICE, 2E is to ensure today's real estate practitioners are fully equipped with the essential knowledge and tools needed to be successful in this highly technology-driven profession. The National Association of REALTORS Code of Ethics now included serves as the foundation for real estate professionals to provide exceptional service as a standard of practice. This new edition reflects recent changes in modern real estate practice in California resulting from the banking, finance and construction industries. Global changes include the additions of real estate law, references to civil code, Business and Professions Code, and Regulations of the Real Estate Commissioner, and updated forms throughout. Useful civil code sections and commissioner's rules are also cited where necessary so they can be earmarked for handy future reference.

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